

# THE STRATEGIC CONSULTANT

CELEBRATING 30 YEARS OF SERVICE 1981-2011

1257 Palms Boulevard • Marina del Rey, CA 90291-2905

**Track Record of Strategic Consultants Retail Recommendations**  
**Average Annualized Rate of Return Over 360%\* With an Average Hold Time of 25 Months Average Net Profit 406% - 41**  
**Recommendations - 33 Full Cycle, 8 Pending**

Recommendations	Buy Date	Buy Price	Sell	Sale Price	Return	Comments
Antimony	11/83-4/84	\$2,200 / ton	Aug-84	\$6,000 per ton	270%	
Bismuth	11/83-4/84	\$1.80 per lb.	Dec-84	\$6.50 per lb.	360%	
Rhodium	11/83-4/84	\$350 per oz.	Jun-91	\$8,000 per oz.	2280%	
Indium	11/83-4/84	\$2.70 per oz.	Aug-95	\$16 per oz.	590%	Good time to profit
Ruthenium	11/83-4/84	\$55 per oz.	Mar-85	\$165 per oz.	300%	
Cadmium	1/84-4/84	\$.95 per lb.	Jun-88	\$9 per lb.	940%	
Selenium	1/84-4/84	\$4.50 per lb.	Dec-84	\$10 per lb.	220%	
Titanium	1/84-4/84	\$2.50 per lb.	Jun-88	\$7 per lb.	280%	
Platinum	Apr-85	\$250 per oz.	Jan-86	\$500 per oz.	200+%	Leveraged 20% down & 80% finance by Saffra Bank
PCGS certified coins	Jan-86	Misc.	May-87	Miscellaneous	200%	
Lake Oswego Real Estate by Portland Oregon	1987	Single family housing around Lake Oswego in Portland Oregon. Clients who followed my recommendation to flip the property have seen 15% to 25% net returns in 3-6 months. Those who held their properties for the long term saw 20% annual appreciation through 1990, thereafter between 5-10%				
WalMart	Jul-90	\$10 / share	Dec-92	\$30 per share	300%	
Home Depot	Jul-90	\$10 / share	Dec-92	\$50 per share	500%	
TelMex (Tele. de Mexico)	Dec-91	\$26 / share	Dec-93	\$60 per share	230%	
Pittsburgh Wireless Cable	1992	\$7.5 million	Jul-95	\$11 million	140%	Sold to CAL. in 9/95. \$17,500 in three installments.
Ft. Worth Wireless Cable	1992	\$8.5 million	Sold to Heartland Wireless (HART) at a price of approximately 160%			
Minneapolis Wireless Cable	1992	\$13.2 million	Sold to Heartland Wireless (HART) at a price of approximately 160%			
Los Vegas Third Mobile	1992	Facilitated investing in Chadmore Communications at \$1.50 per share. Chadmore (the holding company, not the public company) sold to Nextel for over \$100 million. Final resolution still pending.				
Fleetcall/Nextel (CALL)	Sep-92	\$9/\$13 / sh.	Sep-93	\$59 / share	450%	
Short Takes, Inc.	Oct-92	\$1.50 / share	Oct-93	10.75 / share	320%	Merged with AWSY (Due to a reverse split, profits were only
Mobile Tele. (MTEL)	Nov-92	\$9 / share	Oct-93	\$25 / share	270%	Bought by Nextel
Call Star/Mobile Star	1992/93					Currently pending
Silver	1992/93	\$4 per oz.	92 -93	\$5 per oz.	125% min.	Outstanding order to buy whenever below \$4/oz. Automatic sale when reaches \$5/oz.
CenCall	2/3/1993	\$7 per share	Oct-93	\$50-\$55 / sh.	940%	Bought by Nextel
GeoTech (GOTK)	2/3/1993	\$6 per share	Oct-93	\$17 per share	280%	Bought by Nextel
DialPage (DPGE)	2/3/1993	\$10 / share	Oct-93	\$75 per share	750%	Bought by Nextel
AMSE	2/3/1993	\$5 per share	Oct-93	\$25/\$27 / sh.	540%	American Mobile Sys. - Bought by Nextel
Motorola (MOT)	2/3/1993	\$25-\$30 / share	Although the value of Motorola has more than doubled, it remains a good stock to hold onto. Buy more if under \$55			
Twin Cities 3rd Mobile	Apr-93	\$13.2 million	Cash positive and debt free Sencall's offer would have been between 26-40 million, which would have more than doubled \$\$\$ Chadmore made offers that would have returned even greater.			
Pittenerief	Jun-93	\$15 / sh	Oct-93	\$42 per share	280%	Bought by Nextel
MTRG	Jul-93	\$1.50 per sh.	Oct-93	\$8 per share	530%	Merged with ADCM
Comm. Housing Fund	1993	Properties purchased for 10% of replacement cost and also receive 180% tax credit.				
Cowboys (CEI)	Jun-94	Clients in at \$5.50 plus warrants. 8 times earnings! Current offer should multiply the investment significantly				
Memphis SMR	Oct-93	\$22.8 million	Cash positive and debt free. Still pending.			
Nebraska First Digital	8/94-8/95	\$23.5 million	Chadmore offer would have returned many fold if owners had voted on it.			
ADCM	1994/95	94 -\$.25 in (pp) 94-\$1.50-6/sh 95/96-\$.50-2/sh	1995-96	\$7-\$13/share	2800%	Average cost basis for clients less than \$2 per share. Buy in at \$ .25/share out at \$7.00/share
Chadmore (MOOR)	3/95-1998	\$1.50 per sh.	Bought by Nextel for over \$100 million!			
INT I, INT II, INT III	12/94-pres.	Hired best experts in industry in April 1996 and are joint venturing.				
CCG	Present	Developing products. Negotiating discounts. Coordinating capital funding.				
PPC	Present	Product and marketing strategy development. (For itself and for other companies, such as CCG)				
TPWR	3/6/2000	\$1.75 per sh.	3/8/2000	\$3.60 per sh.	205%	Double your money in 2 days!
CCI	4/5/05	\$0.01-\$0.10 per sh.	Now trading as CCOP.			

Past performance is no guarantee of future results. **Client and business references available upon request.** \*Annualized ROI calculated on transactions which have definite buy/sale dates and ROI's on chart (Excluding A) recommendations to short the NASDAQ prior to its low (which was accurately forecast) which would have caused ROI in six or seven percent figure range – these were via private e-mail newsletter, B) private transactions into ADCM in early 90's, in at .50, out between \$7-\$14, C) other equally profitable private transactions not available to the general public, D) TPWR where 200% increase over 2 days yields 37,310%. This value skews the results to nearly 1500% annualized ROI.) **See various affidavits and declarations under penalty of perjury documenting recommendation**, buy dates/prices, sell dates/prices and other relevant info, including active involvement and help relating to increasing profitability of situations.